
WHO DO YOU KNOW?

□□□□ You should include anyone on your list who you think may be interested in your project. List people whether or not you think they might give you financial support. You need prayer support and you may be surprised who will want to give to help your ministry financially. When deciding who you will send this letter to, be sure to include friends, relatives, friends of your family, church members, former or present teachers, employers, neighbors, prayer group members, missions committee members, business acquaintances, missionary societies, Christian businessmen in your church, etc. All donations for your support are tax-deductible. Use personal phone books, your church directory, yearbooks, etc., to remind you of people who might be interested in knowing about your ministry.

□ If you are having difficulty raising your money, **DO NOT BE DISCOURAGED!** The following list was submitted by a short-termer who participated a few years ago. These are people who you know and who would be interested in hearing what you are going to be doing with International Messengers.

POSSIBLE MAILING LIST - WHO DO YOU KNOW?

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| Advertising agencies | Dermatologist | Office building directory |
| Apartment manager | Doctor | Orthodontist |
| Avon lady | Dog clipper | Parents |
| Baker | Downtown businesses | Parents of friends |
| Bank presidents | Editor of local paper | Parents' employers |
| Barber | Eye doctor | Parents' associates |
| Beautician | Family attorney | Pastors |
| Bible study & prayer groups | Farmers | People you have led to Christ |
| Bible bookstore | Fellow students | Plumber |
| Bottling companies | Florist | Police officers |
| Brothers | Former college professors | Printers |
| Campus newspaper | Former high school teachers | Referrals |
| Campus leaders of Christian Groups | Foundations | Relatives |
| Chamber of Commerce directors | Fraternity brothers | Retired friends |
| Christian business men's & | Friends of parents | Rotary Club |
| □ women's groups | Garbage collector | Service people |
| Christmas card lists | Grocery store owner & employees | Sisters |
| Church-related newspaper ads | High school and college friends | Sorority sisters |
| Church directories | Kiwanis Club | Sunday school classes |
| Church missions committee | Local newspaper | Tax accountants |
| Church friends | Mailman | Teammates |
| Civic clubs | Mayor or other civic leaders | Telephone directory |
| Coach | Missionary societies | Those who have influenced |
| Community leaders | Neighbors | □ you spiritually |
| Dentist | Neighbors at former residence | TV/Radio stations |
| Dental assistant | Nurses | Veterinarian |
| | | Wedding lists |